	STEP 1 (Note a) 2010 Expenditures		//					
Cost Category			Indirect Costs			Direct Costs (Note b)		Unallowables/ Exclusions
M. Aroni, President (Note c)	\$	65,250	\$	65,250		1		
D. Sullivan, VP Finance & Administration (Note c)	Ψ	52,250	<u> </u>	52,250			+	
A. Smith, Bookkeeper (Note c)		24,800		24,800	-		+	
F. Muller, Senior Scientist - NIH grant (Note c)		56,600		2 1,000	-	56,600	+	
V. Cro, Senior Scientist - NSF grant (Note c)		52,250				52,250	+	
C. Zagler, Senior Scientist - IR&D (Note c)		60,900				60,900		
4 Staff Scientists @ \$40,000 each - NIFA grant (Note c)		139,300				139,300		
4 Junior Scientists @\$25,000 each - NIFA grant (Note c)		87,000				87,000		
Total Salaries & Wages		538,350				01,000		
Payroll taxes (FICA, FUTA, SUTA), see (Note d)		55,000		55,000	+			
Health insurance (Note d)		92,775		92,775	-		+	
Vacation (Note c, d)		40,150		40,150				
Holidays (Note c, d)		27,000		27,000				
Sick leave (Note c, d)		13,000		13,000				
Pension costs/401 K plan (Note d)		35,000		35,000				
Consultant (NIH grant)		50,000		, , , , , , ,		50,000		
Consultant (NSF grant)		100,000				100,000	1	
Depreciation		5,000		5,000			1	
Equipment (Note e)		20,000		,				20,000
Lab Supplies (NIH)		7,500				7,500		· · · · · · · · · · · · · · · · · · ·
Lab testing services (NIH)		12,500				12,500		
Computer services (NSF)		5,000				5,000		
Telephone		5,000		5,000				
Office Rent		70,000		70,000				
Accounting/audit fees		1,000		1,000				
Direct Travel		20,000				20,000		
Subcontract - NIH (Note e)		50,000				25,000		25,000
Subcontract - NSF (Note e)		25,000				25,000		
Bad Debts expense		5,000						5,000
Interest		5,000						5,000
Donations		500						500
Total Expenses	\$ 1	,182,775	\$	486,225	\$	641,050	\$	55,500

STEP 3 - Calculate Indirect Cost Rate

Indirect Cost Rate - If using a Direct Salaries & Wages Distribution Base

122.8% (\$486,225/\$396,050)

Indirect Cost Rate - If using a Modified Total Direct Cost Distribution Base

75.8% (\$486,225/\$641,050)

Notes:

- (a) Taken directly from audited financial statements
- (b) ABC Corporation has four (4) direct projects (NIH, NSF, NIFA and IR&D).
- (c) The annual salary for each employee per the company's official personnel file is as follows:

Salaries Absences Sal	Allocable Salaries	
M. Aroni, President \$ 75,000 \$ 9,750 \$	65,250	
D. Sullivan, VP Finance & Administration 60,000 7,750	52,250	
A. Smith, Bookkeeper 28,500 3,700	24,800	
F. Muller, Senior Scientist - NIH grant 65,000 8,400	56,600	
V. Cro, Senior Scientist - NSF grant 60,000 7,750	52,250	
C. Zagler, Senior Scientist - IR&D 70,000 9,100	60,900	
4 Staff Scientists @ \$40,000 each 160,000 20,700	139,300	
4 Junior Scientists @\$25,000 each 100,000 13,000	87,000	
<u>\$ 618,500</u> <u>\$ 80,150</u> <u>\$</u>	538,350	

- (d) ABC Corporation treats <u>all</u> employee benefits as an indirect cost, which it recovers through the application of its indirect cost rate.
- (e) When using a MTDC distribution base, ABC Corporation excludes from the indirect cost rate calculation all equipment costs and subcontract costs in excess of \$25,000 (per subcontract).